

GROW

Fiscal Year 2024 Results Webcast



U.S. Global Investors





Frank Holmes
CEO and CIO



Lisa Callicotte

CFO



Holly Schoenfeldt Director of Marketing

Today's Presenters



Forward-Looking Statements

During this webcast we may make forwardlooking statements about our relative business outlook. Any forward-looking statements and all other statements made during this webcast that don't pertain to historical facts are subject to risks and uncertainties that may materially affect actual results. Please refer to our press release and the corresponding Form 10-K filing for more detail on factors that could cause actual results to differ materially from any described today in forward-looking statements. Any such statements are made as of today, and U.S. Global Investors accepts no obligation to update them in the future.





















Please email us at info@usfunds.com to request your own GOAU, JETS or SEA hat.

Innovative Investment Manager

U.S. Global Investors, Inc. is an innovative investment manager with vast experience in global markets and specialized sectors. We use a quantamental strategy to create smart beta 2.0 products.

Registered Investment Advisor

Founded as an investment club, the company became a registered investment adviser in 1968 and has a longstanding history of global investing and launching first-of-their kind investment products, including the first no-load gold fund.

Experts in Thematic Investing

U.S. Global Investors is well known for expertise in gold and precious metals, natural resources, airlines, and luxury goods using a quantamental approach that includes both macro and micro factors.

About Us U.S. Global Investors (GROW)

Who Are We?

30+

Years of Experience

Exchange-Traded Funds (ETFs)





+100k
Global Readers





Top Institutional Shareholders

Percentage of Shares Outstanding, as of 06/30/2024

5.22%



2 5.11%

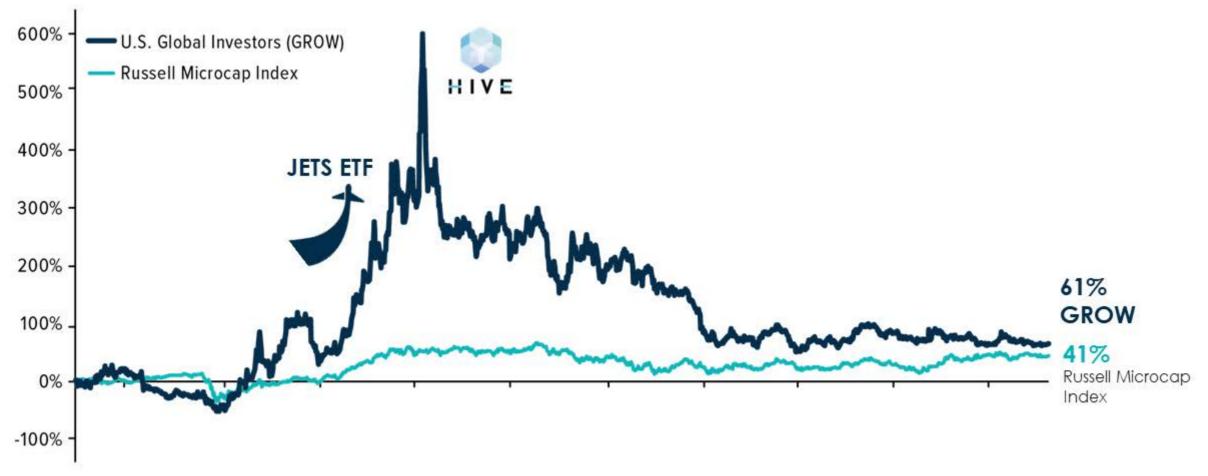


4.67% Perritt



GROW Outperforms Russell Microcap Index Over 5 Years

GROW vs. Russell Microcap Index Five Years Through June 30, 2024 (Our Fiscal Year End)



DEC-2019 JUN-2020 DEC-2020 JUN-2021 DEC-2021 JUN-2022 DEC-2022 JUN-2023 DEC-2023 JUN-2024

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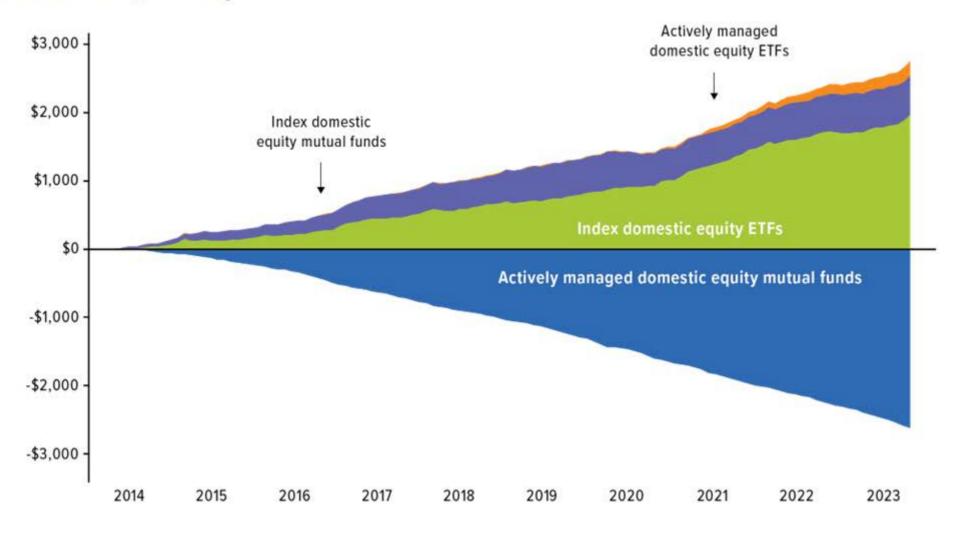
The DNA of Volatility

Standard Deviation For One Year, as of June 30, 2024

	One-Day	Ten-Day
S&P 500	±1%	±2%
Gold Bullion	±1%	±3%
Dow Jones U.S. Asset Managers Index	±1%	±4%
GROW	±2%	±4%
Oil	±2%	±4%
GOAU	±2%	±6%
NYSE Arca Airline Index	±2%	±7%
Bitcoin	±3%	±9%
HIVE Digital Technologies Ltd.	±5%	±19%

Macro Headwind: Mutual Fund Outflows Have Gone to ETFs

In Billions of Dollars, Monthly





Warren Buffett highlights the value proposition of buying back one's own stock at 'value-accretive prices.'

Doing so, Buffett says...

Benefits all shareholders, not just the biggest holders."

Warren Buffett

Warren Buffett celebrated his 94th birthday August 30th



Why We Buy Back **Our Stock**

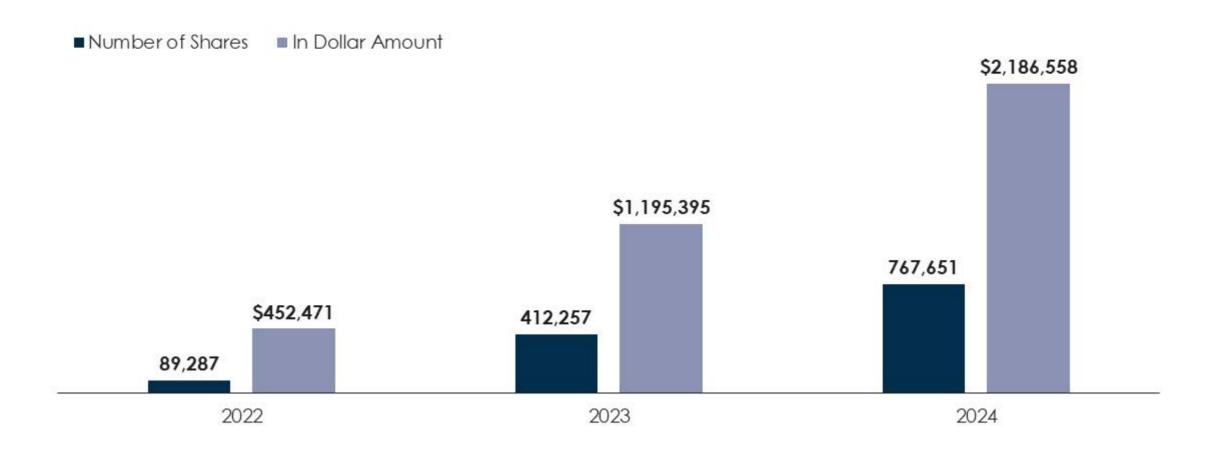
Company believes its stock is The undervalued and therefore buys back shares of GROW when the price is flat or down from the previous trading day using an algorithm.

This is part of the Company's two-pillar strategy to enhance shareholder value by increasing the dividend as well as the buyback amount per year.



GROW Stock Buyback

Fiscal Year End, Three-Year Period





GROW Dividends

The Company has paid a monthly dividend since

June 2007

Current yield at a share price of \$2.56 as of 08/21/2024.

3.50%

Monthly dividend payment of \$0.0075

Approved through September 2024

Reviewed by the Board quarterly



A Look At Fiscal Year 2024

GROW Strengths

- The company has steady cashflow, despite challenging macro market environment.
- The company has a strong balance sheet which includes both cash and other investments.
- The company continues to buy back stock on flat or down days and pay a monthly dividend.



Frank Holmes CEO and CIO owns approximately 19% of the company and has approximately 99% of voting control.





U.S. Global China Regin Fund (USCOX)

U.S. Global Emerging Europe Fund (EUROX)

0-08-0

G = 0.57 = D



U.S. Global Announces Merger of Europe-Domiciled Airlines ETF Into Travel UCITS ETF (TRIP) on the London Stock Exchange



Strategy and Tactics

- Create thematic products that are sustainable using a smart beta 2.0 strategy. This requires rigorous back testing for 10,000+ hours
- At U.S. Global Investors, our mission is to make people feel financially happy and secure that their wealth is consistently growing.
- Strategically buy back stock using an algorithm on flat and down days.
- Manage and preserve cash for future growth opportunities and market corrections.
- M&A activity to acquire fund assets.
- Grow our subscriber base and followers.



SHAREHOLDER YIELD

A Better Approach to Yield Investing



MEBANE FABER



Shareholder Yield =

Dividends + Buybacks + Debt Reduction

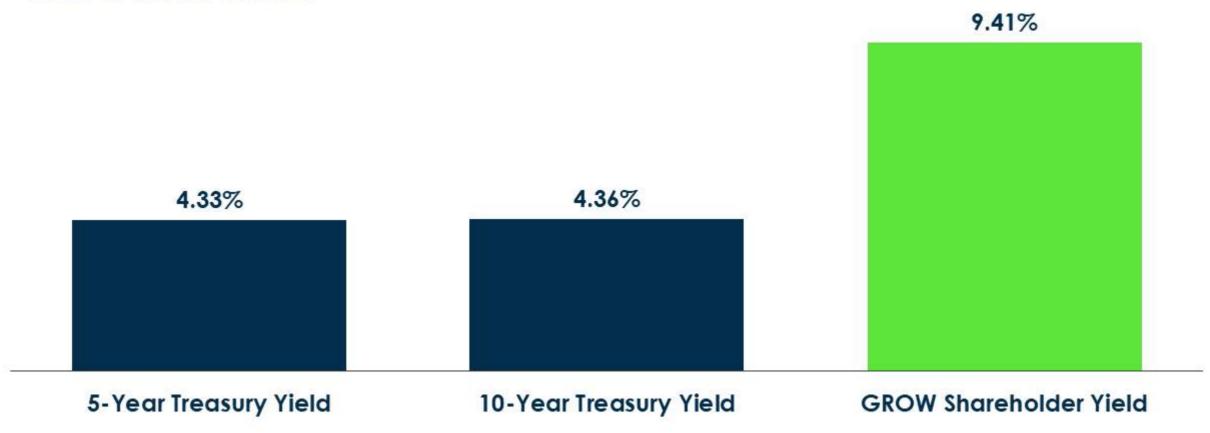
Market Capitalization





U.S. Global Investors Is Committed To Returning Value To Shareholders When compared To Treasury Yields

Yields as of June 30, 2024





U.S. Global Investors vs. Competition

As of Quarter End June 30, 2024







ETF Business	Price/Book	Return on Assets	Pre-Tax Margin	Dividend Yield	Price/Cash Flow
100% ETFs	3.32	8%	33.7%	3.37%	16.4
86% of Operating Revenue	0.76	2.5%	17.43%	3.50%	37.4
40% of Assets in QQQ ETF	0.71	-0.4%	-4.2%	5.47%	5



Current Share Repurchase Program

For the fiscal year ended June 30, 2024, the Company repurchased a total of 767,751 class A shares using cash of approximately \$2,186,557.

May be suspended or discontinued as deemed necessary.



Correlation Overview: GROW And JETS



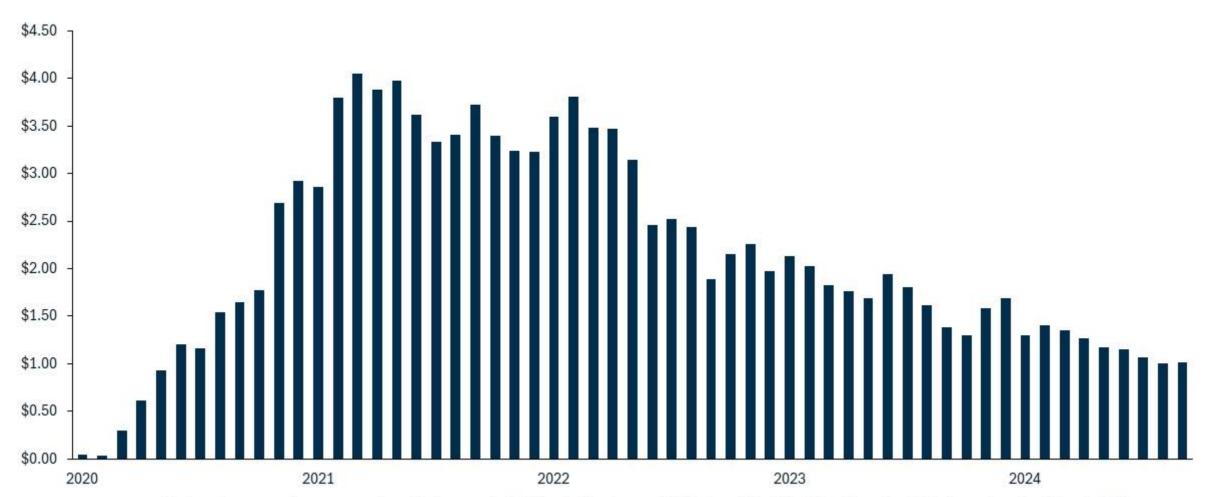
SEP-2019 MAR-2020 SEP-2020 MAR-2021 SEP-2021 MAR-2022 SEP-2022 MAR-2023 SEP-2023 MAR-2024 SEP-2024

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JETS Post-Pandemic Assets Under Management

In Billions, Jan. 2020 - Aug. 2024



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TSA Numbers Have Fully Recovered



Its All About Sentiment: Airline Stocks

2020-2024 (4 years)

2022-2024 (2 years)









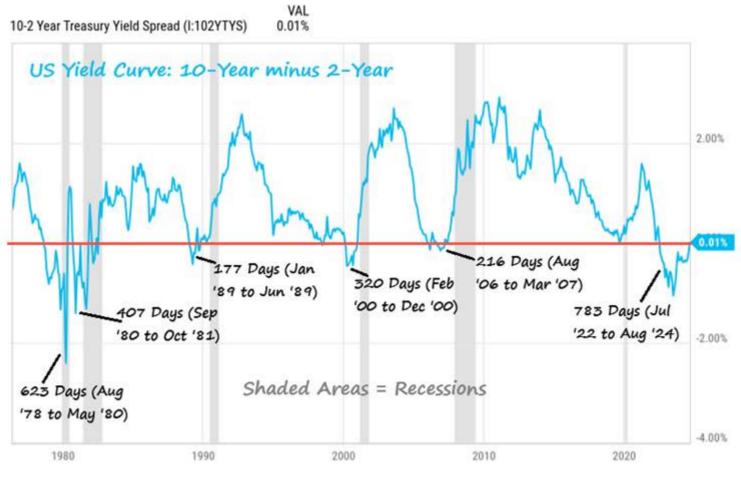
Average:

Revenue	EBITDA
630%	+154%
916%	+209%
1,035%	+197%
784%	+152%
841%	178%

Revenue	EBITDA	
9%	-27%	
24%	+68%	
21%	+42%	
7%	+17%	
15%	25%	



Driving Sentiment: The Longest Yield Curve Inversion In History Has Finally Ended After 783 Days





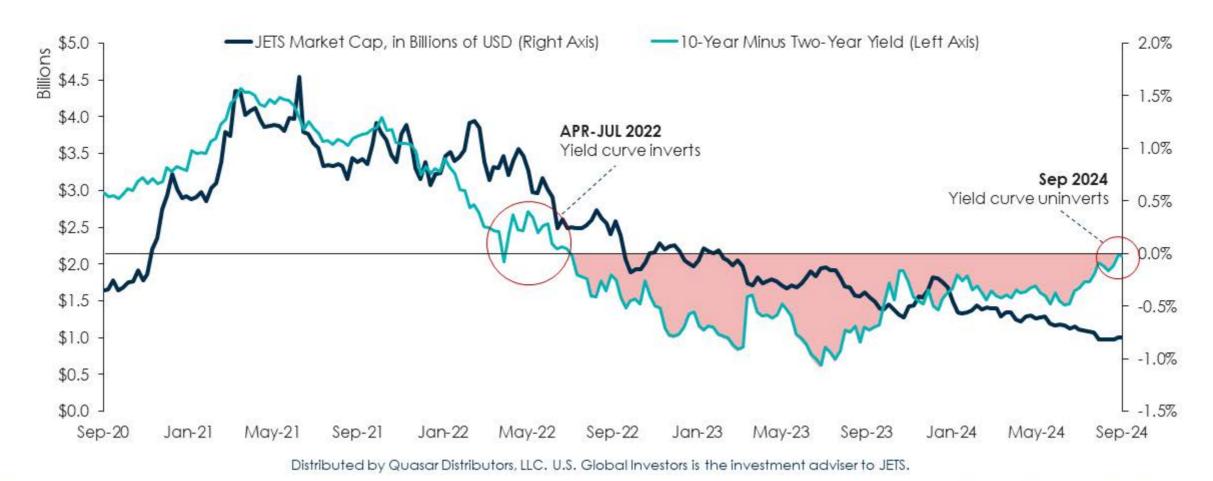
Sep 4, 2024, 6:04 PM EDT Powered by YCHARTS



Sentiment Indicator – Risk Off:

JETS ETF Was Pressured by Inverted Yield Curve

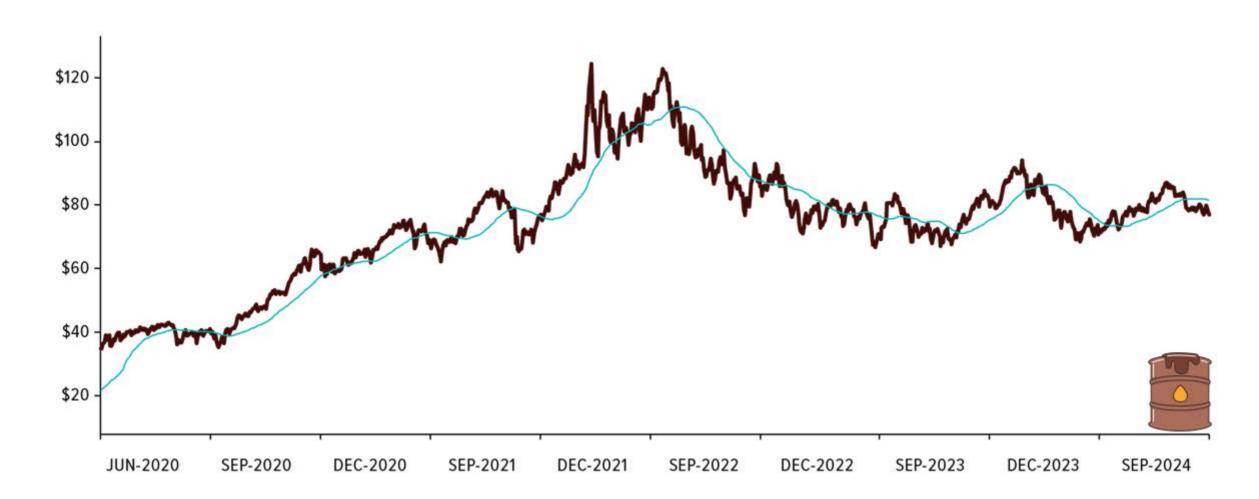
Four-Year Period Through September 2024





Oil Crosses Below 50-Day Moving Average

Oil Price In USD Per Barrel





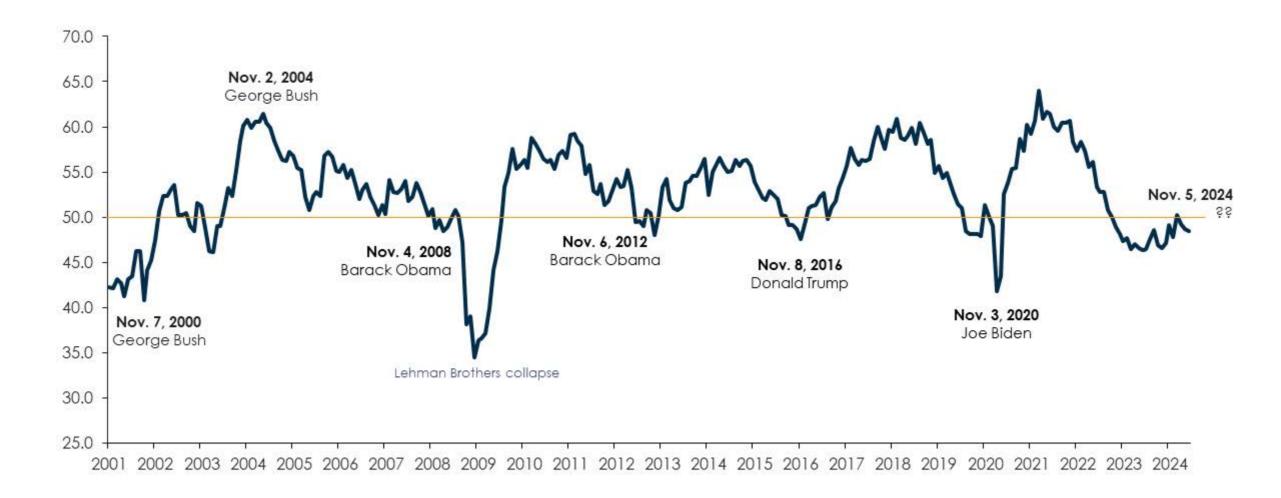
PMI Is A Leading Indicator

GDP

PMI



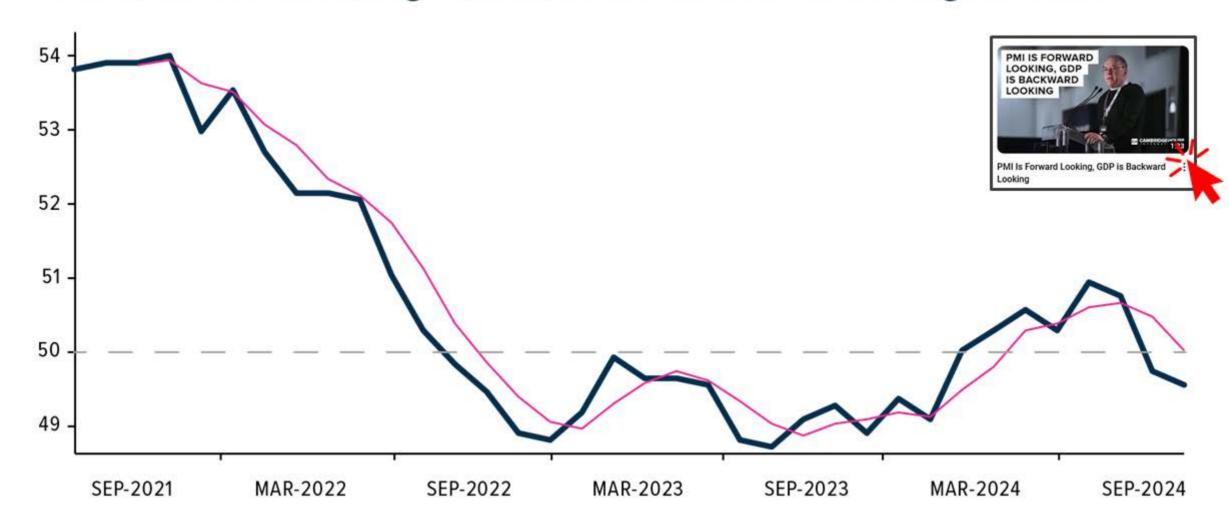
ISM Manufacturing PMI During Previous Election Cycles





Headwind – Risk Off:

Global Manufacturing PMI Remains Below 50 In August 2024





Smart Beta 2.0 Investing

Our **Quantamental Investment Strategy** combines cutting edge technology with robust data analysis to help optimize returns and manage risk effectively for our shareholders.

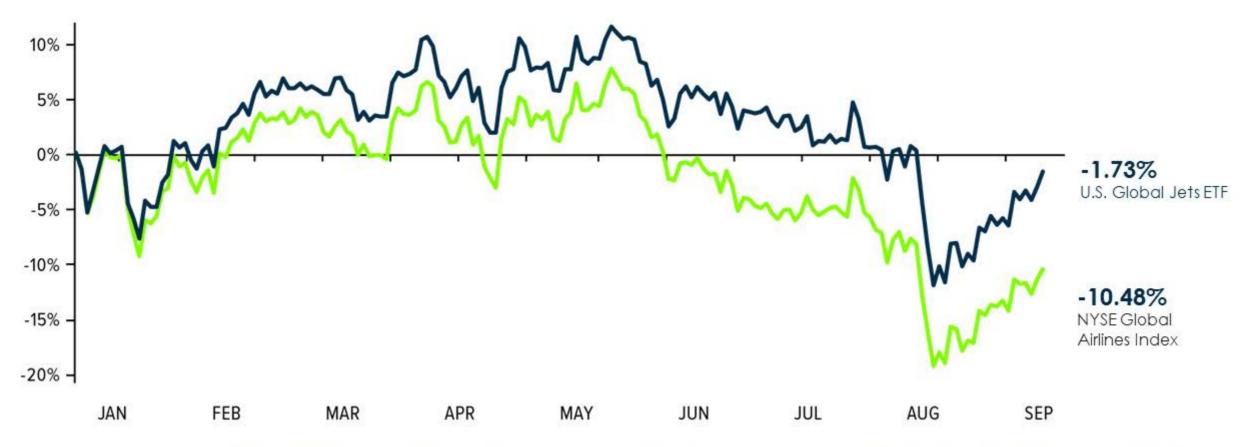
We believe the use of **Smart Beta 2.0** factors in our thematic fund lineup sets us apart from the competition.

Quant approach, back tested **1000's of hours** over decades of data to determine optimized portfolio construction and stock factors to rebalance every quarter.



JETS Smart Beta 2.0 ETF vs. NYSE Global Airlines Index

Year-to-Date Performance, Through September 04, 2024

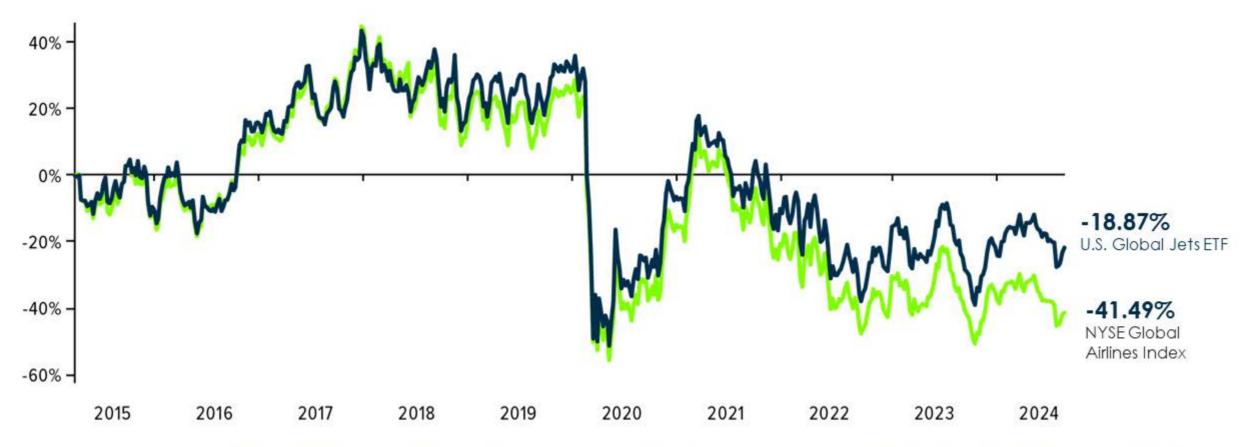


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JETS Smart Beta 2.0 ETF vs. NYSE Global Airlines Index

Since Inception Performance, Through September 04, 2024



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The U.S. Global JETS ETF Latin American Journey

JETS launched on the NYSE in 2015, followed by Peru and Mexico, and in 2024 listed in Colombia.



August 29, 2024 JETS ETF IS NOW LISTED IN COLOMBIA U.S. Globel (JETSE Bienvenidos a MGC citi Global (JETSET Bell ringing Bogota, Colombia Nasdaq: GROW Distributed by Quasar Distributors, LLC. U.S. Global Investors in the investment adviser to JETS. U.S. Global Investors

HOLDINGS IN JETS ETF WITH INTERNATIONAL FLIGHTS TO COLOMBIA

UNITED STATES



Pacific Ocean



ALGERIA

NIGER





Source: The Gaurdian



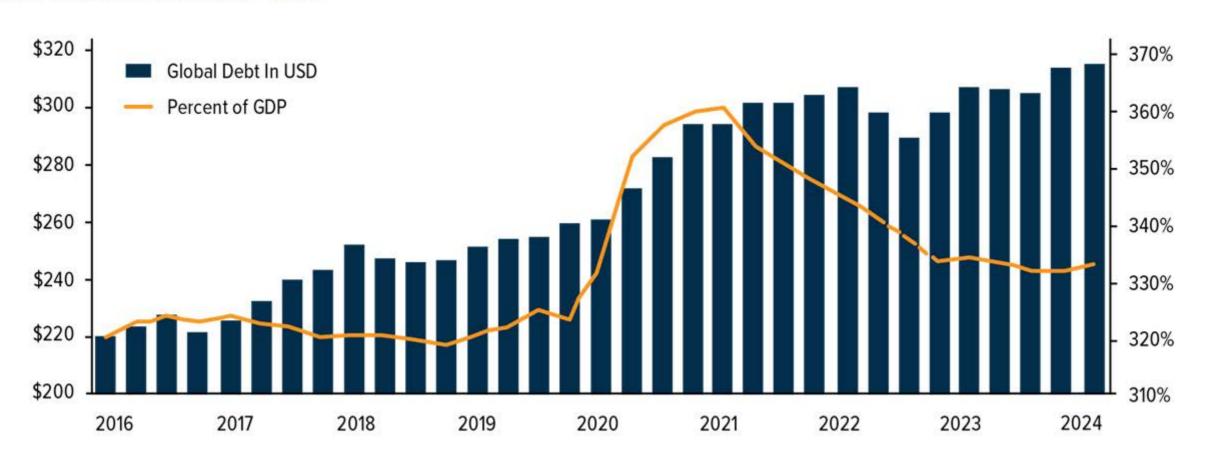
THE AIRLINE INDUSTRY IS FORECAST TO CONTRIBUTE \$2.5 TRILLION TO THE U.S. ECONOMY



Go Gold Theme That Makes Gold Attractive: Global Debt Climbs



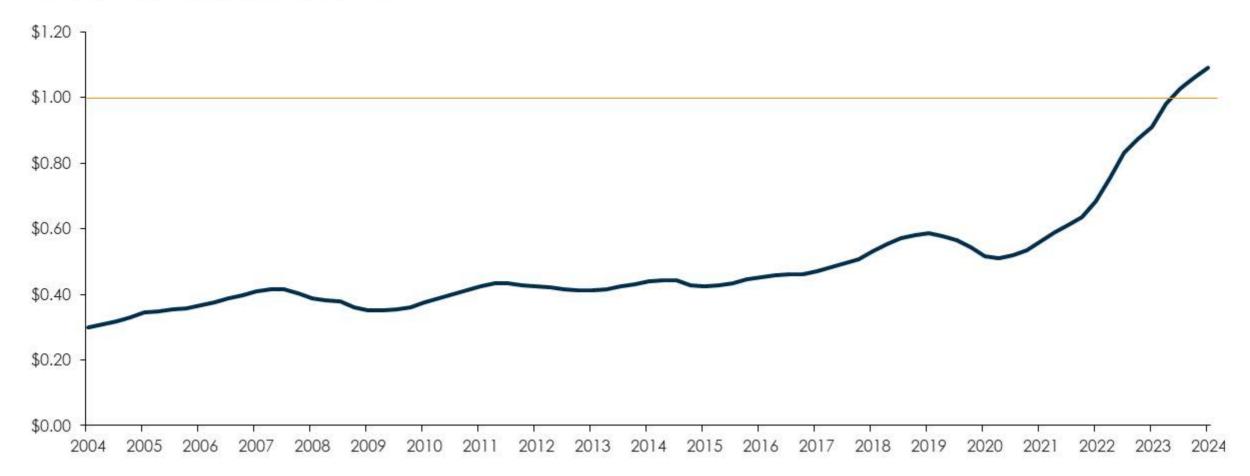
Global Debt In USD: 2016 - 2024



Go Gold Theme:

Federal Government Interest Payments Have Crossed Above \$1 Trillion

20-Year Period Through April 2024





Gold Equity ETF Fund Flows

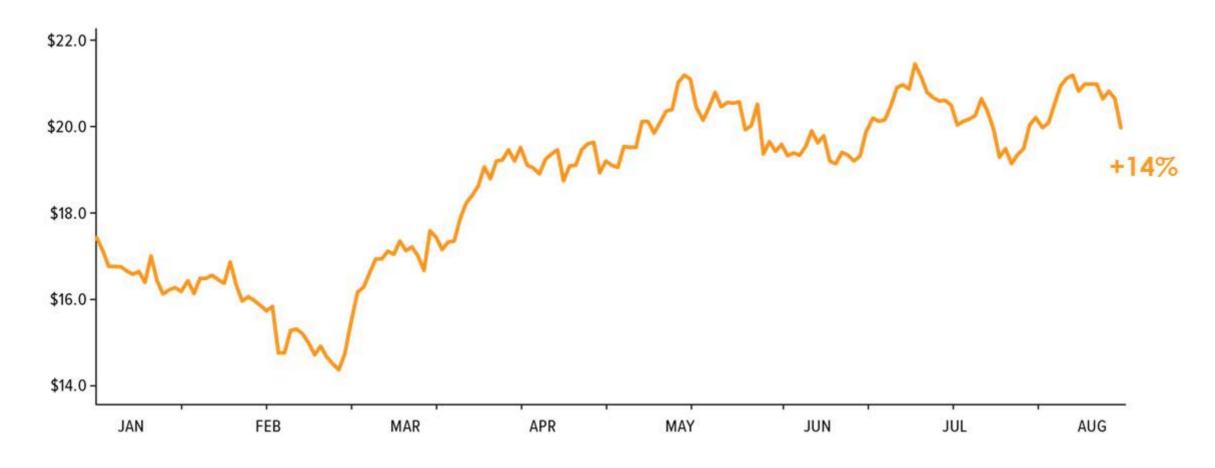
Despite Gold At All-Time High, Precious Metals Funds Struggle To Gain Assets





GOAU ETF Sees Positive Climb In 2024

Price In USD, Year-to-Date Through June 30, 2024



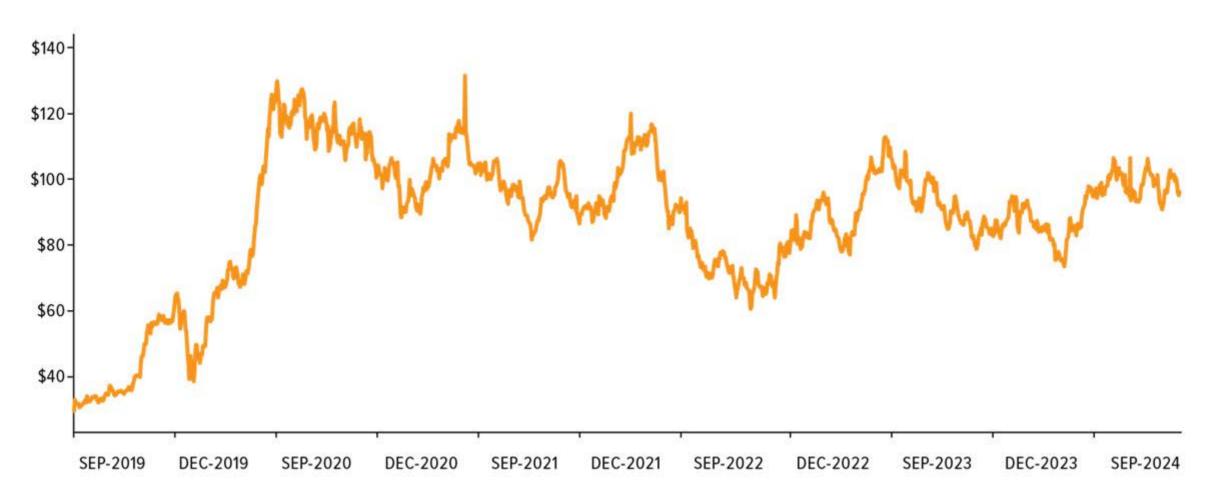
Distributed by Quasar Distributors, LLC. U.S. Global Investors is the investment adviser to GOAU.

Source: Bloomberg, U.S. Global Investors



GOAU ETF Assets Under Management Over Last 5 Years

Total Fund Assets, In Million USD





Source: Bloomberg, U.S. Global Investors

GROW's Investment in HIVE Digital Technologies

8% Convertible
Debenture \$4,414,000

(includes debenture and conversion feature)



\$2.56 Nasdaq: GROW

*close on 08/21/2024

\$1.9 Billion
Fiscal Year Average AUM

06/30/2024

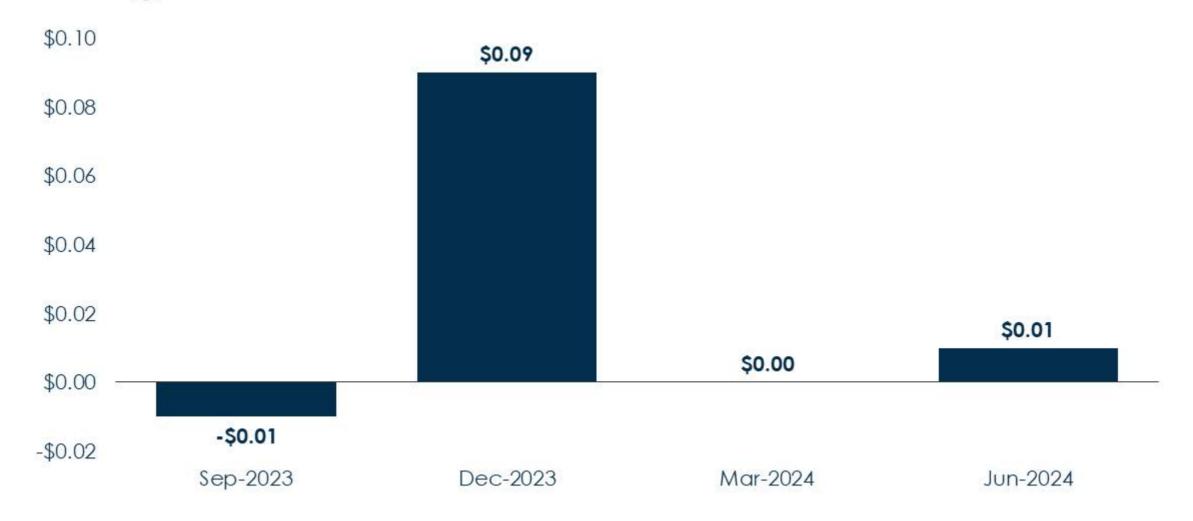
\$11 Million
Fiscal Year Operating Revenues

06/30/2024





Earnings Per Share

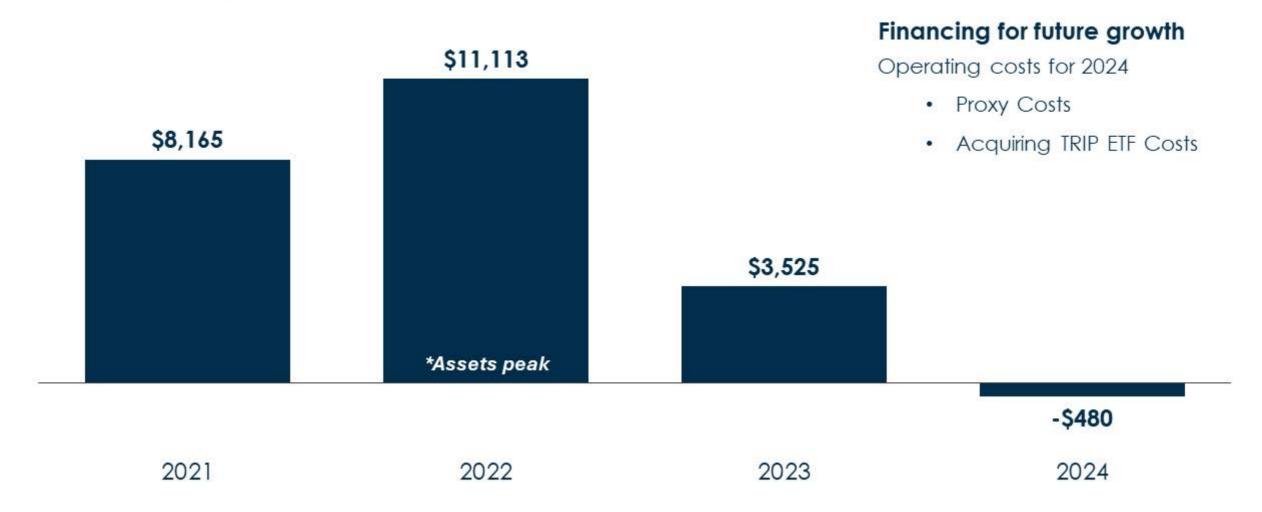




Source: U.S. Global Investors

Annual Operating Income

Dollars In Thousands





Income Statement - Financial Analysis

Lisa Callicotte

CFO



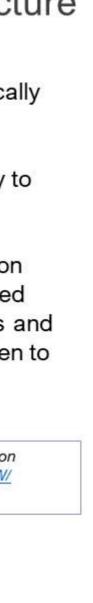
U.S. Global Investor's Compensation Structure

Employee base salaries historically have been modest

Employee bonuses tied directly to individual and team results

CEO received bonuses based on operational earnings, net realized gains on corporate investments and fund performance bonuses given to investment team for fund performance.

To learn more about U.S. Global's compensation structure please visit <u>www.usfunds.com/GROW/</u> and download the 10K.







Fiscal Year 2024

Financial Highlights

- FY 2024 average assets under management of \$1.9 billion
- FY 2024 operating revenues of \$11 million
- 3 Net income of \$1.3 million



Operational Earnings (Cash Flow)

Investment Earnings

Realized (Cash Flow)

Unrealized



Earnings



Consolidated Statements of Operations

(DOLLARS IN THOUSANDS, EXCEPT PER SHARE DATA)

Year Ended June 30,

2023

2024

	2024		2020	
Operating Revenues				
Advisory fees	\$	10,869	\$	14,940
Administrative service fees		115		134
Total Operating Revenues		10,984		15,074
Operating Expenses				
Employee compensation and benefits		4,802		4,798
General and administrative		6,059		6,122
Advertising		404		382
Depreciation		196		243
Interest	<u></u>	3		4
Total Operating Expenses		11,464		11,549

Consolidated Statements of Operations (DOLLARS IN THOUSANDS, EXCEPT PER SHARE DATA)

	-				
ACIP	-n	100	4 1	une	3(1)
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	2024	2023
Operating Income (Loss)	\$ (480)	\$ 3,525
Other Income (Loss)		
Net investment income (loss)	2,144	316
Other Income (loss)	251	242
Total Other Income (Loss)	2,395	558
Income (Loss) Before Income Taxes	1,915	4,083
Provision for Income Taxes		
Tax expense (benefit)	582	934
Net Income (Loss)	\$ 1,333	\$ 3,149
Earnings (Loss) Per Share		
Basic Net Income (Loss) per share	\$ 0.09	\$ 0.22
Diluted Net Income (Loss) per share	\$ 0.09	\$ 0.22
Basic weighted average number of common shares outstanding	14,182,300	14,638,833
Diluted weighted average number of common shares outstanding	14,182,353	14,639,069



	June	30, 2024	June 30	0, 2023
Current Assets				
Cash and cash equivalents	\$	27,399	\$	25,401
Restricted cash		1,000		1,000
Investments in trading securities at fair value, current		9,644		11,642
Accounts and other receivables (net of allowance for credit losses of \$0, and \$0, respectively)		1,047		1,245
Taxreceivable		729		576
Prepaid expenses		498		510
Total Current Assets		40,317		40,374
Net Property and Equipment		1,154		1,138

	June 30,	2024	June 30, 2023
Other Assets			
Deferred tax asset	\$	1,833 \$	1,920
Investments in trading securities at fair value, non-current		1,449	1,563
Investments in available-for-sale debt securities at fair value (amortized cost: \$6,204 and \$7,729, respectively) (net of allowance for credit losses of \$0, and \$0, respectively)	•	4,414	7,008
Investments in held-to-maturity debt securities at amortized cost		1,000	1,000
Less: Allowance for credit losses		(132)	· · ·
Investments in held-to-maturity debt securities, net of allowance for credit losses		868	1,000
Other Investments		1,687	2,388
Financing lease, right of use assets		38	65
Other assets, non-current		203	217
Total Other Assets		10,492	14,161
Total Assets	\$	51,963 \$	55,673



June 30, 202		0, 2024	June 30, 2023
Current Liabilities			
Accounts payable	\$	14 \$	\$ 143
Accrued compensation and related costs		609	1,165
Dividends payable		313	329
Financing lease liability, short-term		31	28
Other accrued expenses		1,197	1,274
Total Current Liabilities		2,164	2,939
Long-Term Liabilities			
Deferred tax liability		(E)	4
Reserve for uncertain tax positions		785	671
Financing lease liability, long-term		8	38
Total Long-Term Liabilities		793	713
Total Liabilities		2,957	3,652
Commitments and Contingencies (Note 13)			

	June 3	30, 2024	June 30, 2	023
Shareholders' Equity				
Common stock (class A) - \$0.025 par value; nonvoting; 28,000,000 shares authorized; 13,866,999 shares issued at June 30, 2024, and June 30, 2023; 11,753,483 and 12,496,674 shares outstanding at June 30, 2024, and June 30, 2023, respectively	\$	347	\$	347
Common stock (class B) - \$0.025 par value; nonvoting; 4,500,000 shares authorized; no shares issued				-
Convertible common stock (class C) - \$0.025 par value; voting; 3,500,000 shares authorized; 2,068,549 shares issued and outstanding at June 30, 2024, and June 30, 2023		52		52
Additional paid-in-capital		16,443		16,442
Treasury stock, class A shares at cost; 2,113,516 shares and 1,370,325 shares at June 30, 2024, and June 30, 2023, respectively		(5,880)		(3,740)
Accumulated comprehensive income, net of tax		584		1,348
Retained earnings		37,460		37,572
otal Shareholders' Equity		49,006		52,021
Total Liabilities and Shareholders' Equity	\$	51,963	\$	55,673

Marketing Highlights

Holly Schoenfeldt

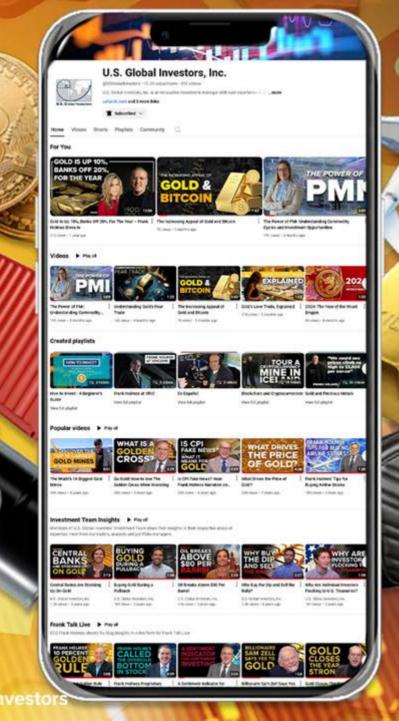
Director Of Marketing



GLOBAL VISITORS TO USFUNDS.COM

392,565 TOTAL VISITORS FROM 09/30/2023 - 09/30/2024





e've Hit 10,000 Subscribers On YouTube

You Tube



U.S. Global Investors

Explore Our Educational Videos

















TOP CONTENT FROM OUR

AWARD-WINNING FINANCIAL CEO BLOG



April 26, 2024
The Unintended
Consequences of Taxing
Unrealized Gains



June 7, 2024
Airlines to See \$30 Billion
Profit on Record
Passenger Numbers:
IATA



How 2024's Election Could Reshape Your Portfolio



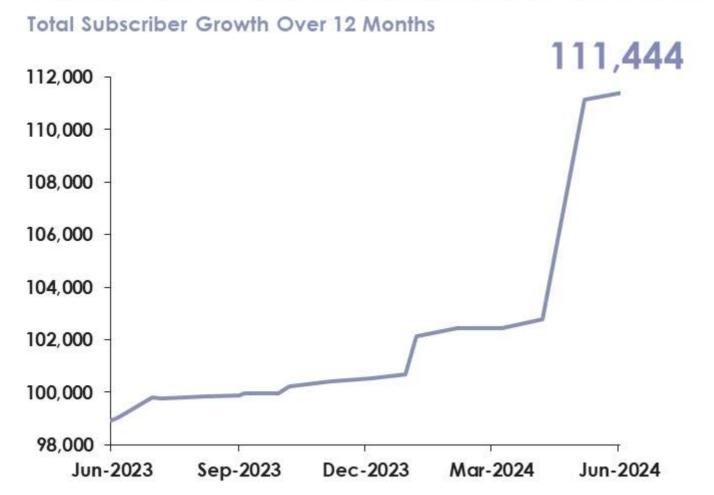
August 9, 2024
Understanding the Yen
Carry Trade Impact on
World Markets



Commodities Halftime Report: Silver, Oil and Gold Were the Top Performers



Fiscal Year 2024 Subscriber Growth



18,218
Twitter Followers

1,095
Twitter Posts

11,860 YouTube Viewers 30 New Videos

2,592 LinkedIn Readers

104 Articles

69,606 Email Subscribers

286 Emails Sent



Feeling Left Out? Follow us on Social Media













Thank You

All opinions expressed and data provided are subject to change without notice. Some of these opinions may not be appropriate to every investor.

The NYSE Arca Gold BUGS (Basket of Unhedged Gold Stocks) Index (HUI) is a modified equal dollar weighted index of companies involved in gold mining. The HUI Index was designed to provide significant exposure to near term movements in gold prices by including companies that do not hedge their gold production beyond 1.5 years.

The S&P 500 Stock Index is a widely recognized capitalization-weighted index of 500 common stock prices in U.S. companies. The Russell 2000 Index is a small-cap stock market index of the bottom 2,000 stocks in the Russell 3000 Index. The U.S. Trade Weighted Dollar Index provides a general indication of the international value of the U.S. dollar.

The S&P Global Natural Resources Index includes 90 of the largest publicly-traded companies in natural resources and commodities businesses that meet specific investibility requirements, offering investors diversified, liquid and investable equity exposure across 3 primary commodity-related sectors: Agribusiness, Energy, and Metals & Mining.

Standard deviation is a measure of the dispersion of a set of data from its mean. The more spread apart the data, the higher the deviation. Standard deviation is also known as historical volatility.

The Consumer Price Index (CPI) is one of the most widely recognized price measures for tracking the price of a market basket of goods and services purchased by individuals. The weights of components are based on consumer spending patterns.

Cash Flow is a measure of the amount of cash generated by a company's normal business operations.

There is no guarantee that the issuers of any securities will declare dividends in the future or that, if declared, will remain at current levels or increase over time. Note that stocks and Treasury bonds differ in investment objectives, costs and expenses, liquidity, safety, guarantees or insurance, fluctuation of principal or return, and tax features.

Frank Holmes has been appointed non-executive chairman of the Board of Directors of HIVE Digital Technologies. Both Mr. Holmes and U.S. Global Investors own shares of HIVE. Effective 8/31/2018, Frank Holmes serves as the interim executive chairman of HIVE.

Please consider carefully a fund's investment objectives, risks, charges and expenses. For this and other important information, obtain a statutory and summary prospectus for JETS, GOAU and SEA by visiting www.usglobaletfs.com. Read it carefully before investing.

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Investing involves risk, including the possible loss of principal. Shares of any ETF are bought and sold at market price (not NAV), may trade at a discount or premium to NAV and are not individually redeemed from the funds. Brokerage commissions will reduce returns. Because the funds concentrate their investments in specific industries, the funds may be subject to greater risks and fluctuations than a portfolio representing a broader range of industries. The funds are non-diversified, meaning they may concentrate more of their assets in a smaller number of issuers than diversified funds. The funds invest in foreign securities which involve greater volatility and political, economic and currency risks and differences in accounting methods. These risks are greater for investments in emerging markets. The funds may invest in the securities of smaller-capitalization companies, which may be more volatile than funds that invest in larger, more established companies. The performance of the funds may diverge from that of the index. Because the funds may employ a representative sampling strategy and may also invest in securities that are not included in the index, the funds may experience tracking error to a greater extent than funds that seek to replicate an index. The funds are not actively managed and may be affected by a general decline in market segments related to the index.

Airline Companies may be adversely affected by a downturn in economic conditions that can result in decreased demand for air travel and may also be significantly affected by changes in fuel prices, labor relations and insurance costs. Gold, precious metals, and precious minerals funds may be susceptible to adverse economic, political or regulatory developments due to concentrating in a single theme. The prices of gold, precious metals, and precious minerals are subject to substantial price fluctuations over short periods of time and may be affected by unpredicted international monetary and political policies. We suggest investing no more than 5% to 10% of your portfolio in these sectors.

Foreign and emerging market investing involves special risks such as currency fluctuation and less public disclosure, as well as economic and political risk. By investing in a specific geographic region, such as China and/or Taiwan, a regional ETFs returns and share price may be more volatile than those of a less concentrated portfolio.

Cargo Companies may be adversely affected by downturn in economic conditions that can result in decreased demand for sea shipping and freight.

Performance data quoted above is historical. Past performance is no guarantee of future results. Results reflect the reinvestment of dividends and other earnings. For a portion of periods, the fund had expense limitations, without which returns would have been lower. Current performance may be higher or lower than the performance data quoted. The principal value and investment return of an investment will fluctuate so that your shares, when redeemed, may be worth more or less than their original cost. Performance does not include the effect of any direct fees described in the fund's prospectus which, if applicable, would lower your total returns. Performance quoted for periods of one year or less is cumulative and not annualized. Obtain performance data current to the most recent month-end at www.usfunds.com or 1-800-US-FUNDS.

Shares of any ETF are bought and sold at market price (not NAV), may trade at a discount or premium to NAV and are not individually redeemed from the funds. Brokerage commissions will reduce returns. Stock markets can be volatile and share prices can fluctuate in response to sector-related and other risks as described in the fund prospectus. All opinions expressed and data provided are subject to change without notice. Some of these opinions may not be appropriate to every investor.

Smart beta 2.0 combines the benefits of passive investing and the advantages of active investing strategies.

Quant investing, or quantitative analysis, is the use of statistical models in investment management.

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