

## **U.S. Global Investors**

Searching for Opportunities, Managing Risk

#### Frank E. Holmes CEO and Chief Investment Officer

#### **Citi Small/MidCap Conference** Las Vegas



#### **Corporate Overview**

- Publicly traded company, traded on NASDAQ (GROW)
- Headquartered in San Antonio, TX
- Boutique investment management firm specializing in commodity-related equity strategies
- 82 employees including 14 investment professionals
- Offers mutual funds focused in gold, precious metals and minerals, global resources, emerging markets and global infrastructure
- Manages \$2.45 billion in average AUM as of September 30, 2011



#### **GROW Strengths**



- "Go-to" stock for exposure to emerging markets and resources
- Debt-free, strong balance sheet with a reflexive cost structure
- Monthly dividend and return on equity discipline



#### **Top Institutional Holders of GROW**

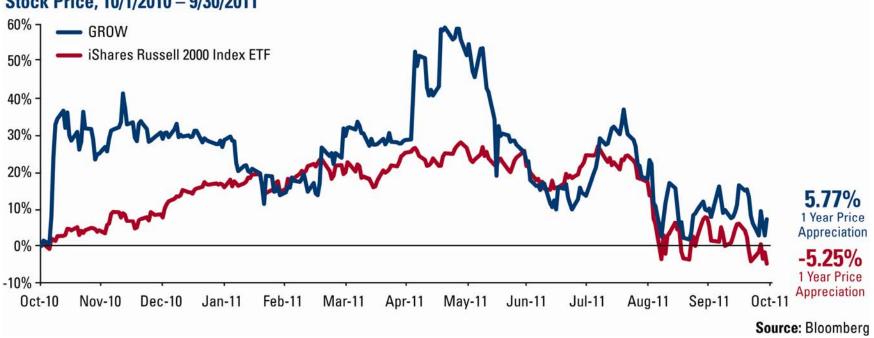
<b>TheRoyceFunds</b>	1. Royce and Associates	14%
F I M group	2. Financial and Investment Management Group	8%
Perritt Capital Management	3. Perritt Capital Management	4%
SunAmerica Mutual Funds	4. SunAmerica Asset Management Corp	3%
BLACKROCK	5. BlackRock Fund Advisors Percentage of shares outstanding	<b>3%</b> g as of 9/30/2011



## **Company Snapshot**



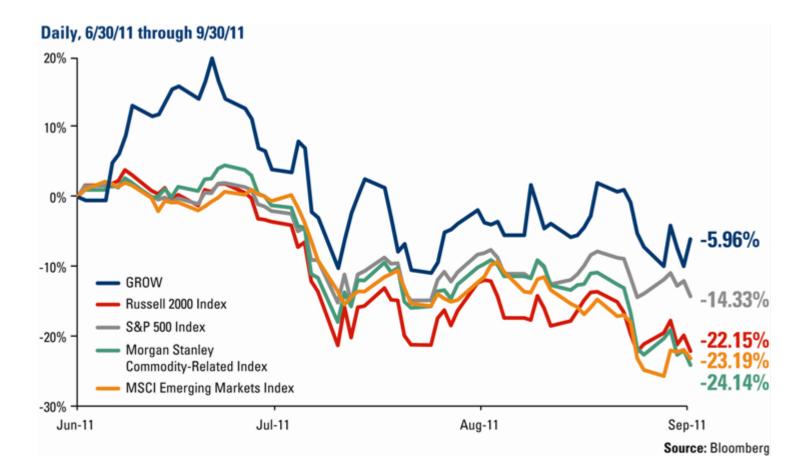
- NASDAQ: GROW
- Price on 9/30/11: \$6.78
- Market Cap: \$105 million
- 52-wk Range: \$6.32 \$10.05







#### **Rough Quarter for All Equities**





#### **Dividends — Paid Monthly**



# Consistent for **52 months**

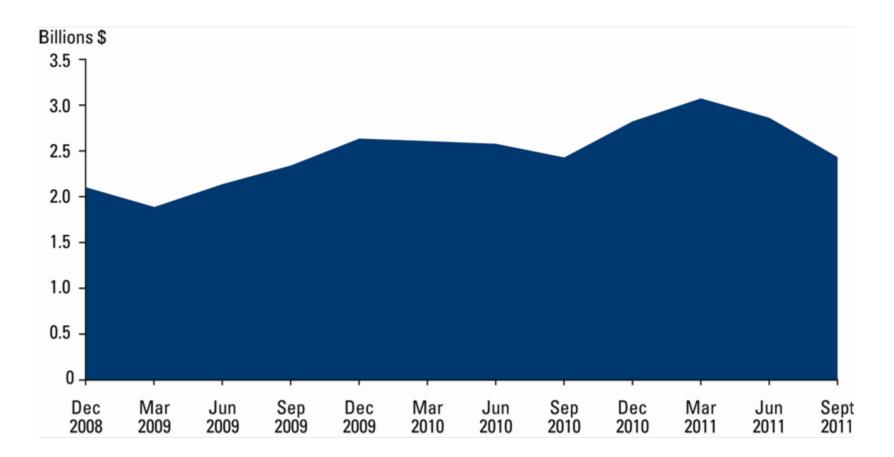
# Current per month **2¢ per share**

Current yield **3.5%**\*

\*At share price of \$6.78 as of 9/30/2011 Dividends through September 30, 2011

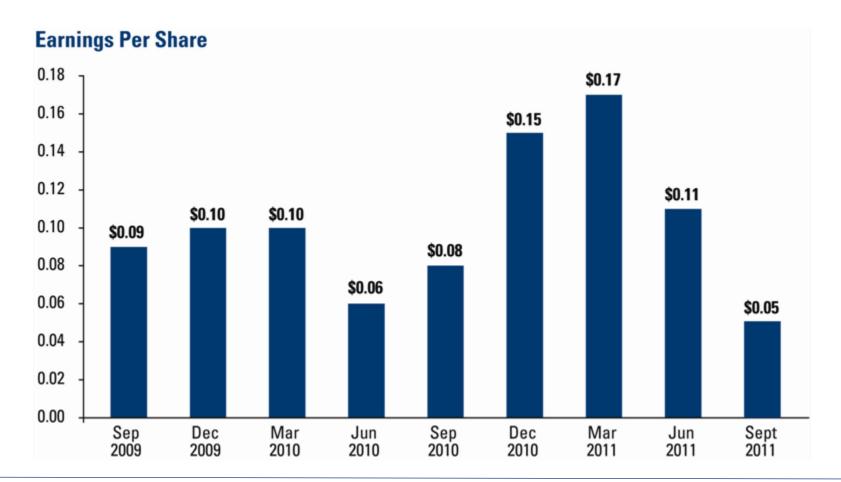


## Quarterly Average Assets Under Management





#### **Earnings Per Share (Quarterly)**

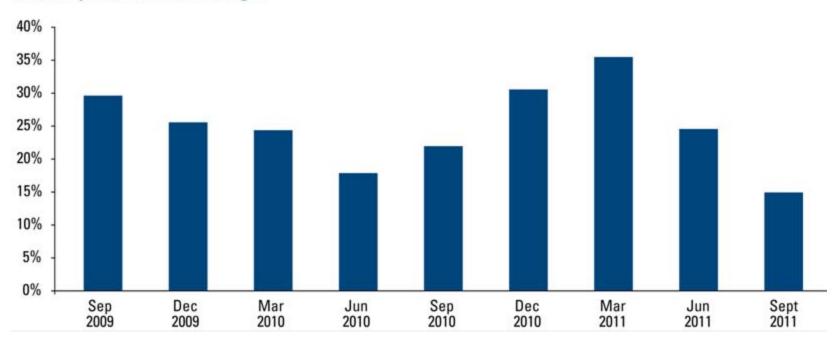




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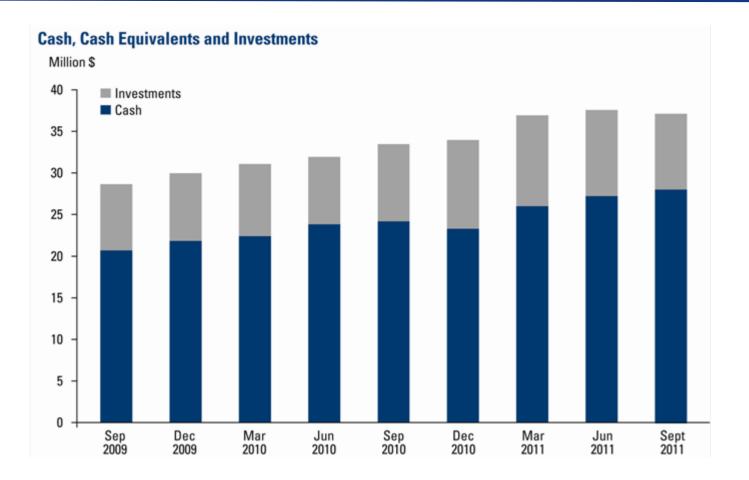
#### **Pre-Tax Profit Margin (Quarterly)**

Quarterly Pre-Tax Profit Margin





#### **Balance Sheet Strength – No Debt**





#### **3 Reasons GROW is More Attractive than Peers**

	Growth Value		Income	
	1 Year Trailing EPS Growth	3 Year Average Return on Equity	Dividend Yield	
GROW	41.2%	11.8%	3.5%	
Peers*	24.2%	7.7%	2.2%	

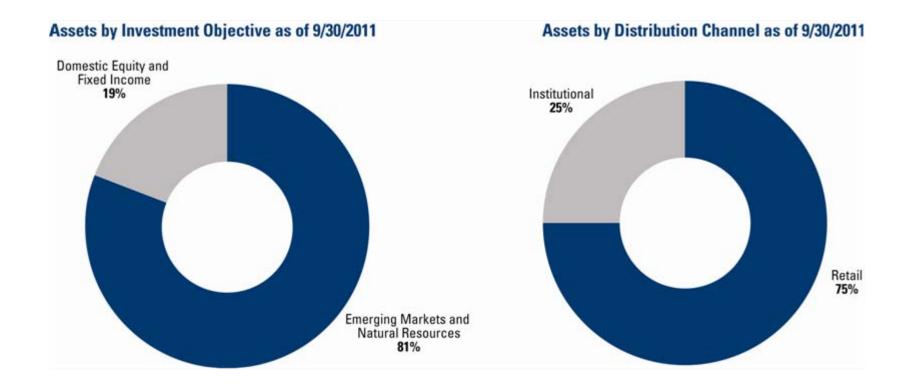
Dividend yield calculated as of 9/30/2011. Earnings per share and return on equity based on the quarter ended 9/30/2011.

\* Median calculations based from quarterly results for the quarter ended 9/30/2011 by T. Rowe Price, Franklin Resources, Invesco, Cohen & Steers, Janus, Affiliated Managers, Federated Investors, Waddell & Reed, BlackRock, Pzena Investment Management, Westwood Holdings, Legg Mason, AllianceBernstein, Calamos, Eaton Vance, Epoch Holding Corp., GAMCO Investors and Artio Global Investors.

Source: FactSet



#### **Asset Breakdown**



Data for SEC-registered funds as of September 30, 2011.



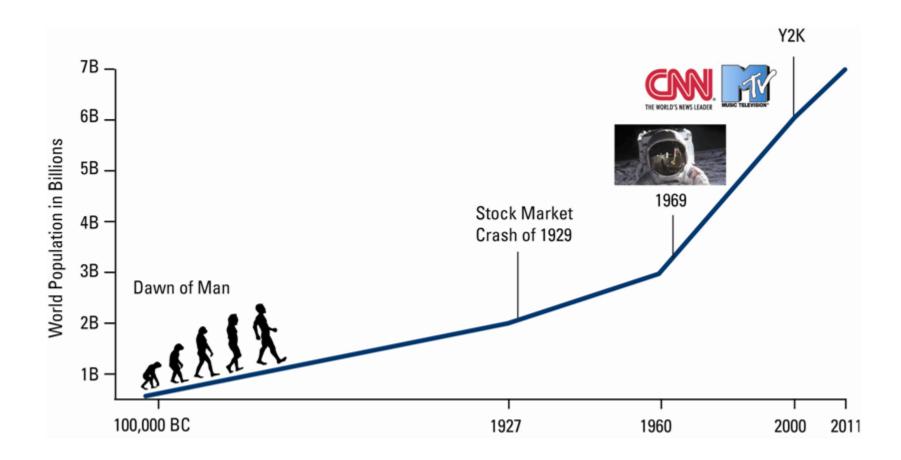
#### **Tipping Points, Melting Points**

#### Ice Turns to Water at 32°



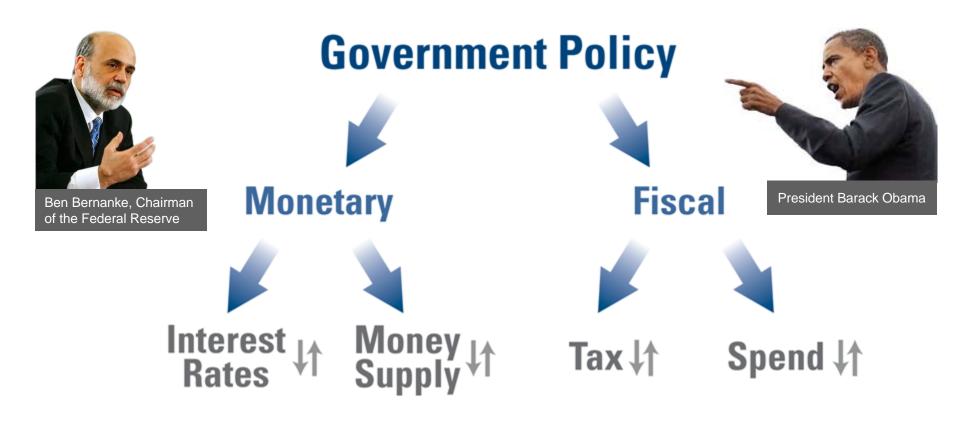


#### **7 Billion People — Tipping Point**





## Government Policy Model — Precursor for Change





#### E7 and G7 Population vs GDP

. . . . .

		Population (million)*	Nominal GDP (bn USD) 2010*
E-7			
*2	China	1330	5879
۲	India	1173	1729
	Indonesia	243	707
	Brazil	201	2088
Ċ	Pakistan	184	175
	Russia	139	1480
3	Mexico	112	1040
	Total	3382	13098
		<b>49%</b> of world total	21% of world total

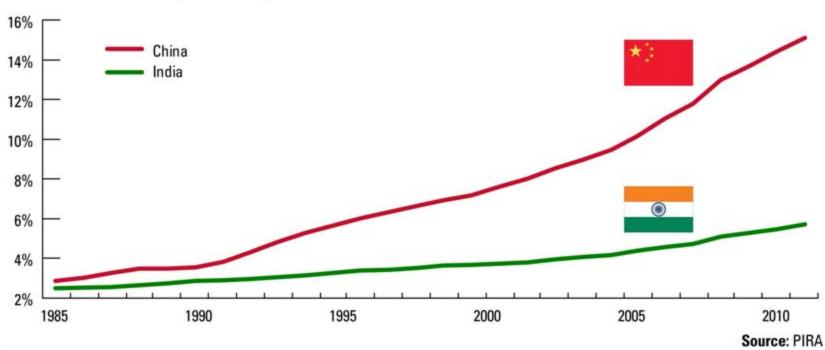
		Population (million)*	Nominal GDP (bn USD) 2010*
G-7			
	USA	310	14582
	Japan	127	5498
	Germany	82	3310
	France	65	2560
	UK	62	2246
	Italy	61	2051
*	Canada	34	1574
	Total	741	31821
		<b>11%</b> of world total	50% of world total
		Source	IIS Global Research

Source: U.S. Global Research \*As of December 2010



## China/India Share of World GDP Increased Substantially

#### Share of World GDP (PPP Basis)





## Massive Urbanization Trend in India and China



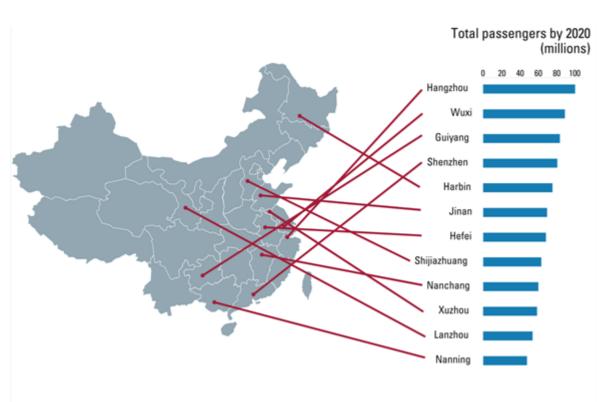
#### Urbanization Rates in China and India 35 · 30 India 25 China Million People 20 15 10 5 0 1955-60 1960-65 1965-70 1970-75 1975-80 1980-85 1985-90 1990-95 1995-00 2000-05 2005-10f 2010-15f 2015-20f 2020-25f 2025-30f 2030-35f 2035-40f 2040-45f 2045-50f 1950-55

Source: United Nations, McKinsey, Macquarie Research, September 2008



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## **Emerging High-Speed Rail Hub Cities**





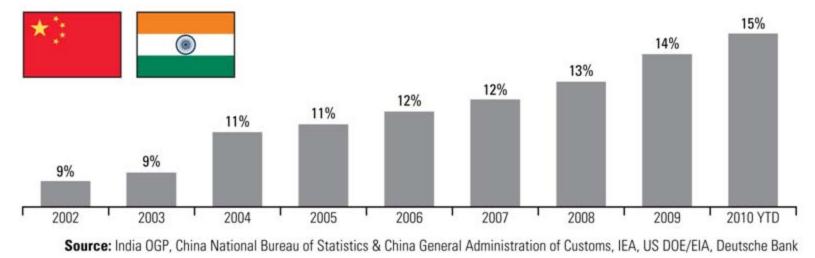
Frank Holmes High Speed Train, China

Source: Morgan Stanley Research



## China and India Increasing Share of Global Oil Demand

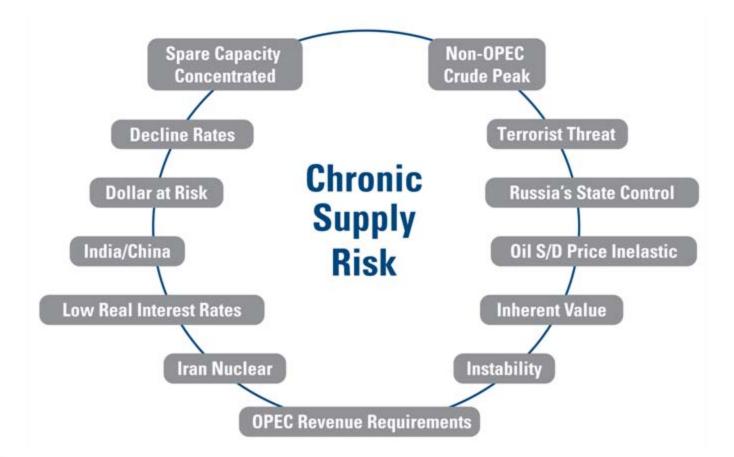
#### China and India Increasing Share of Global Oil Demand



China & India total oil demand / Global oil demand

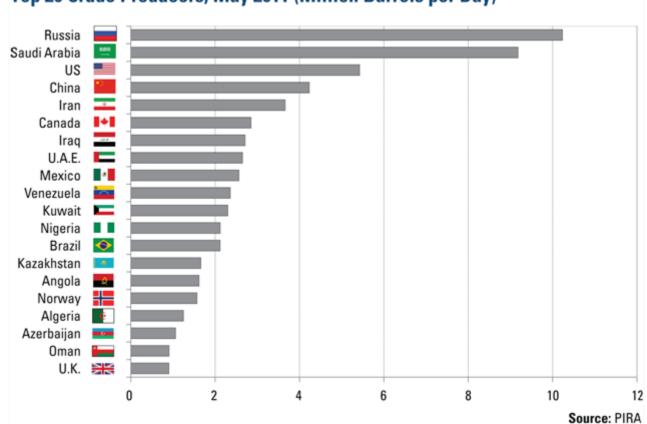


#### Hard Not To Be Bullish Oil in Medium-Term





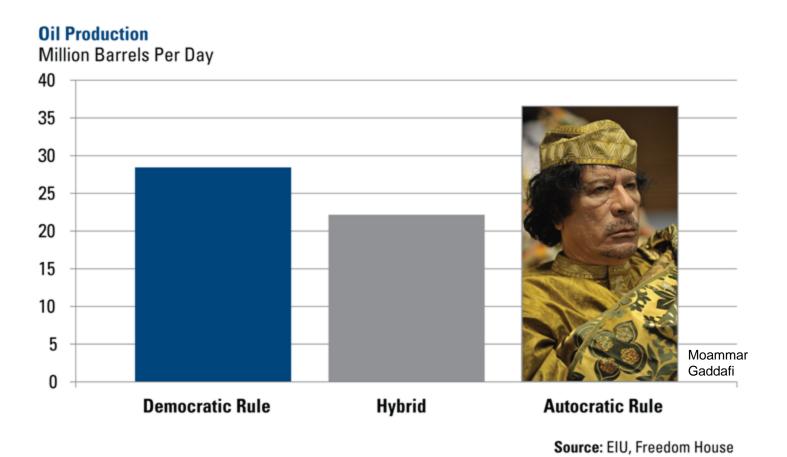
#### **Top 20 Crude Producers**



Top 20 Crude Producers, May 2011 (Million Barrels per Day)



### **Over 40 Percent of Global Oil Supply Under Autocratic Rule**



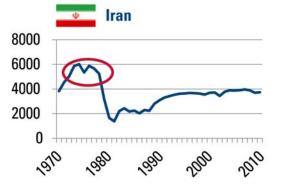


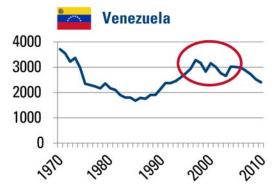
#### **Disruptions Often Have Long-Lived Impact**

#### **Crude Oil Production, Thousand Barrels Per Day**



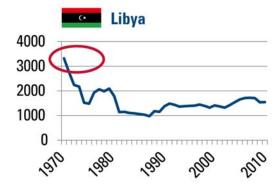
Mahmoud Ahmadinejad President of Iran

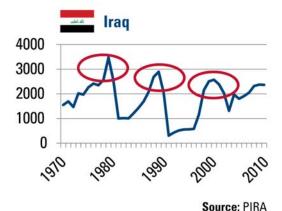






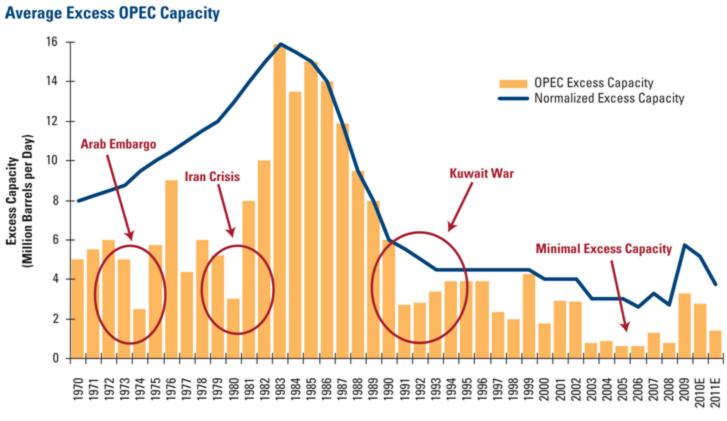
Hugo Chávez President of Venezuela







#### **Average Excess OPEC Capacity**



Source: IEA, RJ&A, Bloomberg



#### **Gold Demand Drivers**



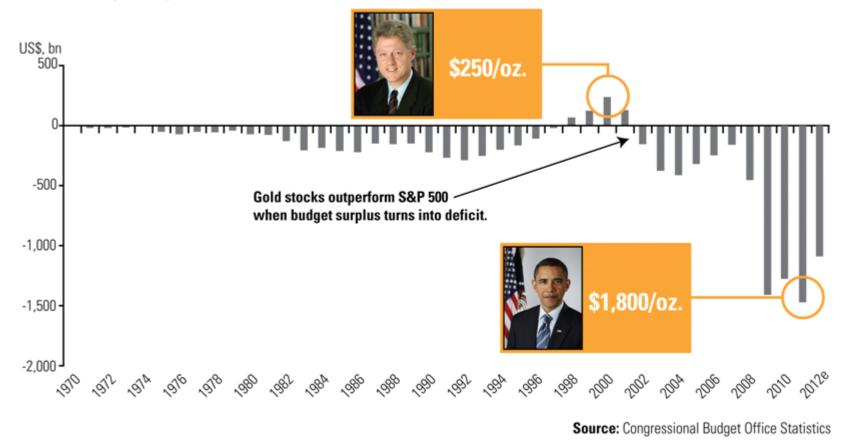




## It's Not the Political Party, It's the Political Policies

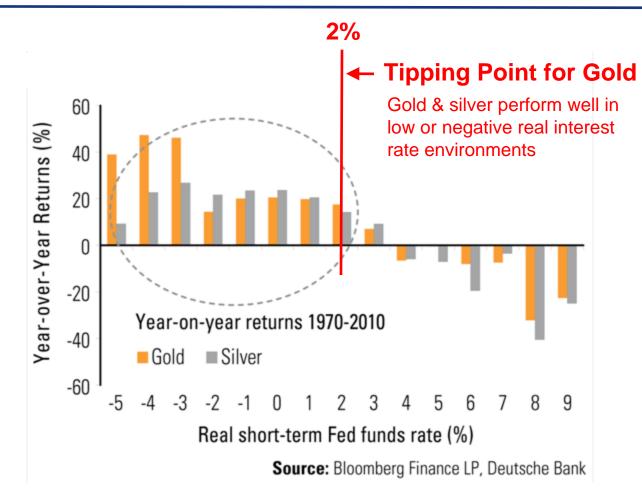


Federal Budget Surplus or Deficit





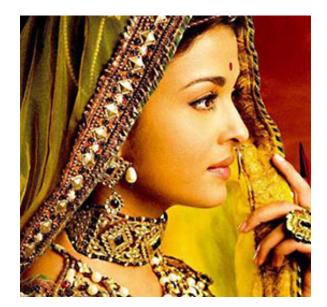
## Low Real Interest Rates Historically Fuel Gold & Silver

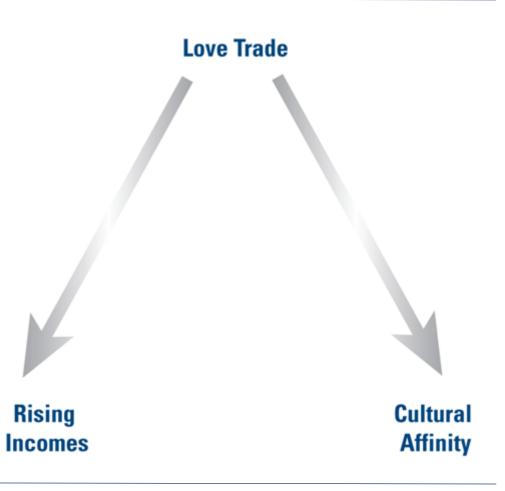




#### **Driver: The Love Trade**









#### **Holidays Drive Gold Demand**

#### For the Love of Gold



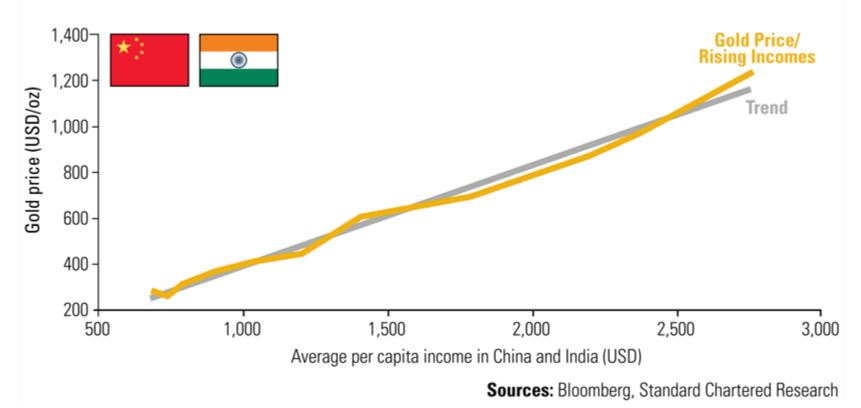


#### Gold "Love Trade"

**Strong Correlation Between Rising Incomes and Gold Price** 



Strong Correlation Between Rising Incomes in China and India and the Gold Price from 2000 to 2010

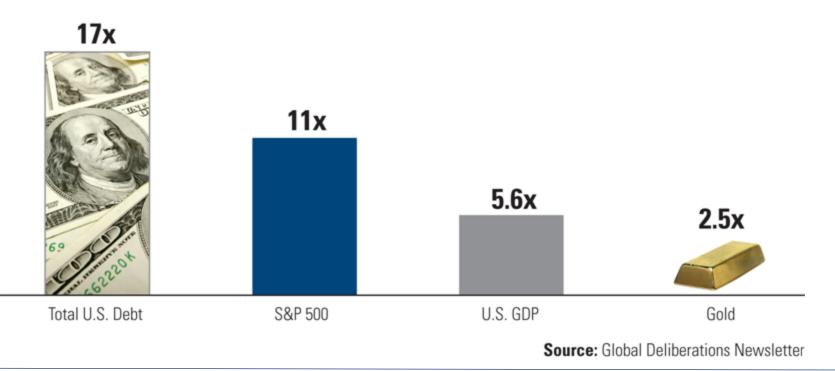




## Gold Undervalued Compared to Rise in Other Areas of U.S. Economy

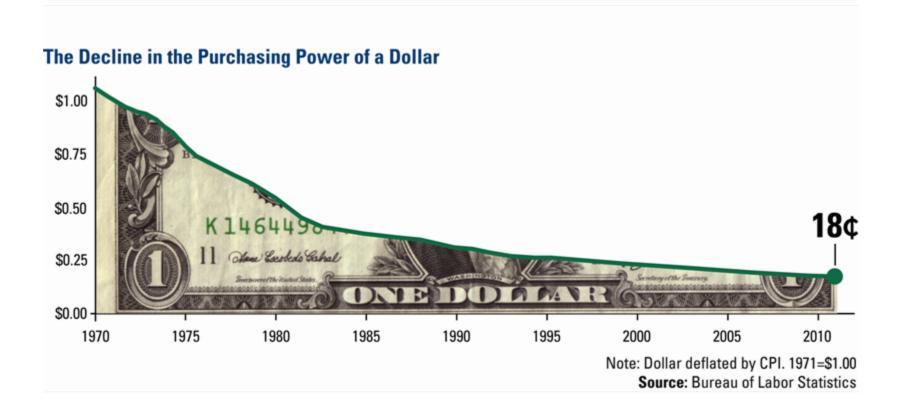
#### Gold Undervalued Compared to Rise in Other Areas of U.S. Economy

Today's Level Compared to 1980 Peak



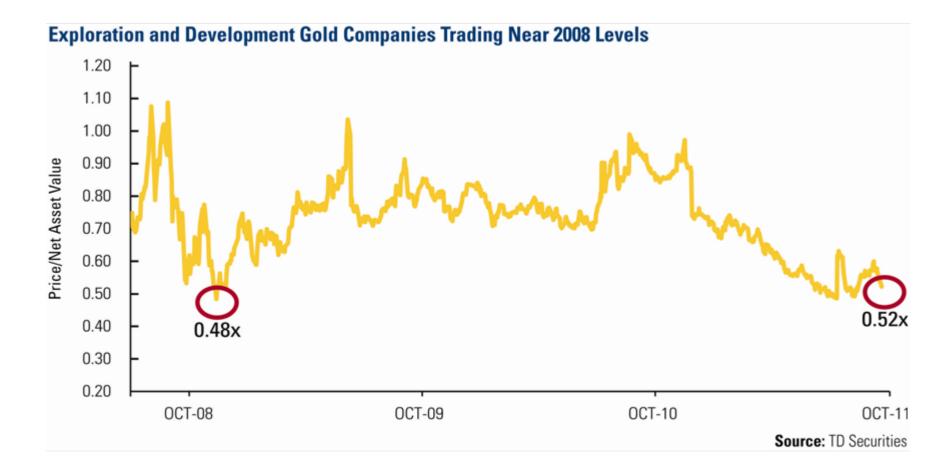


#### **Declining Value of the U.S. Dollar (USD)**





#### **Contraction in Relative Valuations** — Gold Stocks Price/Net Asset Value





#### **Anticipate Before You Participate**

#### **Measuring Volatility**

	Number of +10% Moves	Number of - 10% Moves	Frequency of ±10% Moves
GROW (U.S. Global Investors)	762	605	52%
NYSE Arca Gold BUGS Index (HUI)	563	284	33%
WTI Crude Oil	465	325	30%
MSCI Emerging Markets (MXEF)	137	170	12%
Gold Bullion	128	52	7%
S&P 500 Index (SPX)	41	93	6%

Calculated over rolling 20-trading day periods. Based on approximately 2,600 total occurrences over the past 10 years as of 9/30/2011.



#### **Trying to Stop a Bull Market Has Risks**





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Diversification does not protect an investor from market risks and does not assure a profit. Standard deviation is a measure of the dispersion of a set of data from its mean. The more spread apart the data, the higher the deviation. Standard deviation is also known as historical volatility. M1 Money Supply includes funds that are readily accessible for spending. M2 Money Supply is a broad measure of money supply that includes M1 in addition to all time-related deposits, savings deposits, and non-institutional money-market funds. M3 money supply is the broadest monetary aggregate, including physical currency, demand accounts, savings and money market accounts, certificates of deposit, deposits of eurodollars and repurchase agreements. R-squared is a statistical measure that represents the percentage of a fund or security's movements that can be explained by movements in a benchmark index. R-squared values range from 0 to 100. An R-squared of 100 means that all movements of a security are completely explained by movements in the index.

The S&P 500 Stock Index is a widely recognized capitalization-weighted index of 500 common stock prices in U.S. companies. The NYSE Arca Gold BUGS (Basket of Unhedged Gold Stocks) Index (HUI) is a modified equal dollar weighted index of companies involved in gold mining. The HUI Index was designed to provide significant exposure to near term movements in gold prices by including companies that do not hedge their gold production beyond 1.5 years. The MSCI Emerging Markets Index is a free float-adjusted market capitalization index that is designed to measure equity market performance in the global emerging markets. The Philadelphia Stock Exchange Gold and Silver Index (XAU) is a capitalization-weighted index that includes the leading companies involved in the mining of gold and silver. The S&P/TSX Composite Index is a capitalization-weighted index of all Nasdaq National Market and SmallCap stocks. The Morgan Stanley Commodity Related Index (CRX) is an equal-dollar weighted index of 20 stocks involved in commodity related industries such as energy, non-ferrous metals, agriculture, and forest products. The index was developed with a base value of 200 as of March 15, 1996. The Russell 2000 Index is a U.S. companies as determined by total market capitalization.





## For more information or questions, please contact our Investor Relations Department:

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